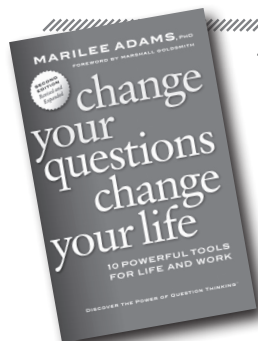


The Top 12 QUESTIONS for SUCCESS

1. **What do I want?**
2. **What assumptions am I making & what are the facts?**
3. **What am I responsible for?**
4. **What am I missing or avoiding?**
5. **What is the other person thinking, feeling, wanting?**
6. **What's there to accept and forgive in myself/others?**
7. **What questions should I ask myself and/or others?**
8. **What can I learn:**
 - ...from this person or situation?
 - ...from this mistake or failure?
 - ...from this success?
9. **How else can I think about this?**
10. **How can I make this a win-win?**
11. **What's possible?**
12. **What action steps make the most sense?**



This list gives you a useful sequence of questions for more effective thinking and success when addressing an issue, making a change, and working towards achieving a goal. Asking these questions also strengthens your Inquiring Mindset and expands your options, possibilities, and choices.

Both in your professional and personal life, you can ask these questions of yourself (What do **I** want?) or of others (What do **you** want? or What do **we** want?).

Keep **The Top 12 Questions for Success** in a handy place where you can refer to it often. Asking these questions will become a positive habit and a natural part of your thinking. You'll create more satisfying and successful results in your life every day!

This list of **The Top 12 Questions for Success** is from *Change Your Questions, Change Your Life*.
Inquiry Institute • 800-250-7823 • www.InquiryInstitute.com